



# Welcome!



## AT A GLANCE

### Products & Services

Animal feed, livestock equipment, pet food, apparel, business consultations & more

### Vision:

- To understand our farmers' needs
- To provide high quality products
- To deliver convenient services

### Website:

[www.munsonlakes.com](http://www.munsonlakes.com)

## Welcome to Munson Lakes!

As our customer, you are our #1 priority. Our team is dedicated to delivering you the best quality products and convenient services for your animal nutrition needs. We manufacture our own superior feed for bulk delivery and source regional products for resale at our Country Store. We support the local economy and provide you easy access to the brands you love and trust.

Convenience and quality are what set us apart from our competitors. You can rest assured that products you purchase from Munson Lakes are products that will perform well. If we do not have something you are looking for, please ask us if we can place a custom order. On behalf of my staff, welcome to the family! We can't wait to serve you soon!

*Tony Martens, General Manager*

**Big Enough to Serve You, Small Enough to Know You.**

# About us

Munson Lakes Nutrition has been producing quality animal feed for over 80 years and utilizes the knowledge of its trained nutritionists to deliver the right feed to optimize your animals' performance. Munson Lakes manufactures feed for all livestock including poultry, swine, beef and dairy cattle.

Munson Lakes employs 55 hard-working individuals and is owned by Land O'Lakes, Centra Sota, Federated Co-ops and Crystal Valley Co-op. It is governed by a board of directors, who has extensive knowledge in the Agriculture Industry.

Munson Lakes is HACCP Certified, possesses the most advanced FDA drug license and experienced staff, and courteous delivery drivers.

## Feed Sales:

320.543.2561

info@munsonlakes.com

917 6th Street

Howard Lake, MN 55349

## Country Store:

320.543.3517

countrystore@munsonlakes.com

601 6th Street

Howard Lakes, MN 55349



## The MLN Family

Pictured above: Tony Martens, General Manager

Pictured left: Lauren Tilus,

Youngstock Specialist;

Ted Radintz, Sales

Manager; Charlie

Peterson, Dairy

Production Specialist;

Jeff Thorpe, Dairy

Production Specialist;

and Doug Sawatzke,

Sales Nutritionist



# Products & Services

## Premium Quality Feed:

Onsite nutrition consultations are available for dairy, equine, beef, flock, swine and lifestyle animal nutrition products. Munson Lakes manufactures its own premium feed, which is deliverable by truck or available in-store. Other trusted brands are also available in-store.

## Equipment, Apparel and More:

Redwing®, Carhartt®, Weaver Leather®, Livestock equipment, Cenex® and Ritchie® livestock fountains are available in-store.

## Other Services:

Munson Lakes offers robot pellets, a bin sensor management program and auto-reorder options. If you are interested in these services, please contact your account representative.

## Business Consultations

Looking to improve your business strategy? Contact Tony Martens at 320.543.2561 to determine how we can customize our offerings to improve your bottom line.

## Need to Place an Order?

Conveniently place an order online by aiming your camera at this QR code and following the link:



## The Country Store

Whether you're looking to pick up a pallet-load of feed or a single item for your farm, our Country Store has many products to meet your needs. If you would like to inquire about a specific brand, please call us at 320.543.3517.

We look forward to your next visit!



# FAQ

**Question:**

Can I sign up on auto-reorder?

**Answer:**

Yes, our products can be shipped on a reoccurring basis. If your account is in good standing, you can contact your account representative to apply auto-reorder to future purchases.

**Question:**

What is your lead time?

**Answer:**

48 hours for most shipments

**Question:**

What do your business consultations look like?

**Answer:**

First, we meet with you to assess your needs. Then, we provide customized solutions to increase your profitability.

## Apparel & Merch

We sell locally made merchandise with our name and logo on it. Visit The Country Store in Howard Lake for our latest brand designs.



# Stay Informed

## Blog and Social:

Munson Lakes publishes a quarterly newsletter in addition to posting on our social media channels and blogging about topics that relate to your business!

Have a topic you would like to read about!?  
Please submit your ideas to  
[info@munsonlakes.com](mailto:info@munsonlakes.com).

## Like us on Social!

Follow our story on social media, and chime into the conversation. We'd love to hear from you!



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[@kevin\\_the\\_store\\_cat](#)



# Thank you!