



MLN NEWS

ISSUE 10 • WINTER 2023

HAPPY HOLIDAYS!



**We will be closed Christmas Day and New Years Day.
Please place feed orders early to ensure timely
delivery around the holidays. Thank you!**

CUSTOMER MINERAL MEETING COMING IN 2024

We will be hosting a customer meeting in 2024 to educate on the benefits of incorporating mineral into your herd's diet and the advantages of utilizing lick tubs.

A date has not yet been set for this meeting, so keep your eye out for an announcement later this winter into next spring!

Purina lick tubs can provide a consistently-consumed, easy-access form of cattle mineral when the weather conditions are unpredictable during the harsh winter months. Visit or call The Country Store at 320-543-3517 to inquire about lick tubs today!

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INOCULANT BOOKING PROGRAM

Silage inoculants have been around a long time. They were first developed to help limit spoilage of fermented forages. New generations of inoculants now have the capability to reduce spoilage of stored feed, stabilize feed when it is exposed to oxygen before feeding and increase the digestibility of fermented feeds that animals eat.

By effecting these three attributes of your fermented feeds, your farm will reduce the shrink of harvested forages, improve production of the animals fed these feedstuffs and reduce the effects of spoilage and other harmful bacteria that like to live in wet, fermented feeds.

Munson Lakes Nutrition has researched and carries a great inoculant product line from Chr. Hansen. We are currently offering an early order booking program for our clients to purchase these industry-leading products at great prices.

Book your inoculant needs before January 15, 2024, and save money and your 2024 forages. If you have never used Chr. Hansen inoculant products or have questions on which products are best for your farm, please contact one of our Sales Specialists at 320-543-2561 or email info@munsonlakes.com.



Product*	Regular Price	**Booking Price
BioMax 1000gm	\$335.00	\$305.00
SiloSolve AS 1000gm	\$665.00	\$630.00
SiloSolve FC 1000gm	\$785.00	\$750.00
SiloSolve MC 1000gm	\$445.00	\$405.00
SiloSolve OS treats 3500 ft2	\$240.00	\$210.00

**Each unit treats 500 Tons of silage*

*** Price savings will be applied at time of ordering.*

MEET DR. LAUREN TILUS

Dr. Lauren Tilus grew up in Buffalo, MN. She attended University of Wisconsin – River Falls for undergrad and then went to veterinary school at the University of Minnesota – College of Veterinary Medicine. She spent 7 years in general mixed animal practice in the St. Michael area, seeing mainly dairy, beef, dogs and cats along with some sheep, goats and swine.

At Munson Lakes, she is currently specializing in youngstock nutrition and development.

One of her favorite things to do is on-farm trials. The trials allow the producers to see the products work on their farm. She collects data, so the producer can be confident in decisions moving forward. Lauren travels a lot and is willing to do so! Please contact her, even if your location isn't near Howard Lake, MN!

Fun fact: Prior to vet school, Lauren spent a few summers working in the state of Wyoming with a veterinarian.



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HORSE CRAZY HOLIDAY MARKET

Country Store employees Arianna, Elise, Sarah and Purina Lifestyle Product Specialist Leaha Lindsley had the privilege of participating as a sponsor at Horse Crazy Market in St. Paul over the first weekend in December!

It was a fun opportunity, as Munson Lakes and The Country Store loves supporting local artisans and vendors, equine educators and horse rescues like This Old Horse, Inc. Store employees had fun introducing the public to our company and services and look forward to participating in the market again next year!



EMPLOYEE RETIREMENT

Congratulations to Paul Wackler who is retiring after delivering feed for Munson Lakes Nutrition for 12 years! Thank you for your hard work as a dedicated driver, Paul! We wish you the best of luck and happiness in retirement!



WINTER HORSE CARE

As we head into the long, cold Minnesota winter, it's important to ensure your horses are ready. Performing body condition scoring and weighing your horse can ensure that potential issues are handled early on. If you're interested in a seasonal barn evaluation, please contact Purina Lifestyle Product Specialist Leaha Lindsley.

Here are some tips to consider when caring for your horse during winter:

Your horse needs more water in the winter

- Summer pastures contain 60-80% moisture and contribute to your horse's water requirement
- Hay contains less than 15% moisture; therefore, horses must drink more to meet requirements
- Keep water around 45-55 degrees and free of ice to encourage your horse to drink
- During drops in temperature, consider giving your horse a meal of RepleniMash™ complete with Outlast® Gastric Support, and a full serving of electrolytes to ensure your horse continues to drink

Adjust your horses feed in the winter

- Increasing hay is a good way to increase calorie intake, helping horses stay warm and content
- Digestion of fiber releases internal heat to warm the horse
- Adjust grain rations to prevent weight loss due to the colder temps

To blanket or not to blanket?

- Horses develop a natural winter coat that insulates the horse by trapping warm air
- Horses should be blanketed if they:
 - Fail to develop a natural, thick coat
 - No shelter is available during turnout
 - The temperature/windchill is below 5 degrees
 - The horse is young or old
 - The horse is not acclimated to the cold
 - The horse is in a poor body condition score
 - Wet or muddy conditions have increased hair loss

Exercise

- Owners should continue to keep their horse exercised
- Confinement and limited exercise can lead to lower leg swelling (stocking-up)
- Leaving a hot, sweaty horse in a cold barn can lead to illness
- Trace clipping can help reduce the time necessary to cool down a horse during winter exercise

Hoof Care

- Hooves tend to grow slower in the winter but trims should still take place every 6-12 weeks
- Horses have better traction on snow and ice when left barefoot



Leaha Lindsley
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Leaha Weight Taping

HOLIDAY SALES AT THE COUNTRY STORE



**All
Christmas
books
are BOGO
50% off**

Advent Calendars

for Kids and Pets

25% off

*All
Carhartt
and
American Farm
Company
20% off*

offer valid Dec. 11 - Dec. 23

*20% off treats
includes dog & cat treats,
horse treats and chicken
treats*



Traeger Grill Sale

Traeger Pro 575 was \$899.99 NOW \$725.00

Traeger Pro 780 was \$999.99 NOW \$800.00

Traeger Ironwood 650 was \$1399.99 NOW \$1125.00

Traeger Ironwood 885 was \$1599.99 NOW \$1275.00



THANK
YOU
SANTA!

MUNSON LAKES NUTRITION

Office:

320-543-2561

The Country Store:

320-543-3517