



# MLN NEWS

ISSUE 6 • WINTER 2022

## Merry Christmas & Happy New Year!

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## Holiday Hours

*Our office will be closed Monday, December 26, and Monday, January 2. Please place feed orders as soon as possible to ensure timely delivery. Thank you! The Country Store will be open for normal business hours.*

# HORSE FEED SALE

Horse feed will remain on sale through December 31, 2022!  
Receive \$3.00 off/bag of any Purina® horse feed purchased through the end of the month. Please contact The Country Store at 320-543-3517 or Lifestyle Product Specialist Leaha Lindsley at (920) 615.6607 or [llindsley@landolakes.com](mailto:llindsley@landolakes.com) if you have any questions!



## SALES AWARDS

Congratulations to Purina Lifestyle Product Specialist Leaha Lindsley, Munson Lakes Nutrition Calf & Heifer Specialist Dr. Lauren Tilus and The Country Store Staff for receiving awards in the following categories!

- Mazuri® Exotic Feeds Sales Leader
- Purina® Family Livestock Sales Leader
- Purina® Retail Sales Lifestyle Feed Sales Leaders of the Year

Leaha accepted the awards on behalf of staff stating, "I feel so fortunate to have an awesome team that helps support the Purina brand in-store and out in the field!"

Thank you, Leaha, Lauren and The Country Store staff for your hard work and dedication to serve our customers!

## WINTER HORSE CARE TIPS

1. Give your horse more water during cold winter months
  2. Adjust your horses feed in the winter
    - Increase hay
    - Adjust grain rations to prevent weight loss
  3. Blanket your horse if...
    - It does not develop a thick coat
    - The temperature/windchill is below 5° F
    - The horse is old or young or is not acclimated to the cold
    - The horse is in a poor body condition score
  4. Keep your horse exercised
  5. Trim hooves every 6-12 weeks
- To learn more, read the full blog post on our website.





## KEEPING OUR FEED MILL EFFICIENT

### BY DUSTEN WILKING

With our main receiving leg for our bulk ingredients getting very worn out, it was a perfect time to explore opportunities to increase our efficiencies. With the rising cost of fuel and lack of drivers filling the seats, it is very important for MLN to get our own drivers and our ingredient haulers in and out of our facility as quickly as possible. Our old receiving leg and distributor was 20+ years old and in dire need of replacement. We took the opportunity to invest in a larger leg, moving product from 2,300 bushels per hour up to 4,500 bushels per hour.

Since the ingredient receiving driveway also houses many loadout bins for finished feed, it only made sense to increase capacity so our own drivers' wait times to load would drastically be reduced. What does that mean for our customers? MLN has always had to pay a premium to get ingredients brought in because of long wait times. Now that we are receiving ingredients faster, we can theoretically have our drivers deliver to your farm faster.

## HOLIDAY GIFTS

We have gifts for people and pets of all ages at The Country Store! If you're still shopping for holiday presents, we have plenty of items to choose from. Stop by the store to pick up stocking stuffers, warm weather gear for the family, bird feeders, yard decor, BBQ accessories, kids' toys and so much more! Shop local from our MN-made collection! Check those last-minute items off your list! See you soon!





# GIFT IDEAS



## MUNSON LAKES NUTRITION DIRECTORY

Office:

320-543-2561

The Country Store:

320-543-3517

## KOCH THOROUGHbred DONATIONS WELCOME!

If you're looking to give back this holiday season, consider donating items from our Giving Tree at the Country Store to Koch Thoroughbreds!

All products purchased benefit horses in need at Koch Thoroughbred Transformations. Grab an ornament and read the back to see what the featured horse needs help acquiring.

Give these beautiful horses a second chance and new purpose in life! If you're interested in adopting a horse, we can help get you in touch with the organization. Ask a Retail Associate if you have any questions.



**We're Hiring!**  
Truck Driver, Mill Operator &  
Production Specialists



## JOIN OUR TEAM!

We're hiring for a variety of positions including Drivers, Mill Operators and Production Specialists. Visit Land O'Lakes' Careers page at <https://careers.landolakesinc.com/us/en> and search for "Howard Lake" if you're interested in a career with Munson Lakes! We look forward to hearing from qualified candidates!

*Thanks for reading! Have a Merry  
Christmas & Happy New Year!!*

[WWW.MUNSONLAKES.COM](http://WWW.MUNSONLAKES.COM)